

# The **10** Essentials of Closed-Loop Referrals



**1**

## INSURANCE MATCHING

Both clinical and administrative staff can **easily ensure that a specialist provider accepts a patient's insurance** before making a referral order.

**2**

## REFERRAL TRACKING

All referrals to specialists are documented and tracked so the necessary **data and analytics to report on and improve value-based programs** is easily available.



**3**

## REFERRAL DECISION SUPPORT

Tools are in place to **choose the best specialist for a patient** based on the timeliness, cost, and quality of that specialty care provider.

**4**

## COMPREHENSIVE INFORMATION EXCHANGE

Each referral sent includes the **complete clinical information** needed by the specialist prior to treating the referred patient.



**5**

## AUTOMATED PATIENT TRACKING

Care coordination staff can **see in real-time when patients schedule and attend appointments** with the specialists that providers refer them to.

**6**

## TURN-KEY SCHEDULING

Specialty offices schedule your referrals, **increasing adherence to the referral order and ensuring appointments** are scheduled in a timely manner.



**7**

## CONSULT REPORT CONNECTIVITY

A **high percentage of consult reports** are received **electronically**, eliminating the need to manually chase down specialist reports.

**8**

## STANDARDIZED REFERRAL WORKFLOWS

Referral process is **standard and consistent** across all practice locations for compliance towards organizational goals and initiatives.



**9**

## DETAILED ANALYTICS

Access to analytics to show that you are achieving **requirements for programs like Patient Centered Medical Home (PCMH)**.

**10**

## MEASURES VALUE-BASED GOALS

Ensure **alignment with Clinical Quality Measures (CQMs)** and **value-based** payor agreements.

Get a referral management consultation tailored to your practice. We'll compare your results with **top-performing primary care leaders**.

[SCHEDULE CONSULTATION](#)